As it gets harder and harder to find funding to move your innovation from the bench to the marketplace, SBIR grants are more important than ever. Help increase your competitive edge by joining us for our upcoming SBIR and STTR workshop run by Jim Greenwood of Greenwood Consulting, nationally known for helping companies, entrepreneurs and inventors like you achieve success in these programs.

SBIR (Small Business Innovation Research) is a federal program administered by 11 agencies to provide early-stage Research and Development funding to small technology companies or individuals who are interested in forming a company. STTR (Small Business Technology Transfer) is a similar program involving 5 federal agencies, and requires that the small business team up with a nonprofit research entity, such as a university. The federal government is expected to spend over $2.5 billion on SBIR and STTR awards this year.

The SBIR/STTR Proposal Preparation Workshop begins with a strong overview of the programs, including an update of important changes from their recent reauthorization by Congress. We then take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 (up to $150,000) proposal. The day concludes with an overview of Phase 2 of the programs, with tips for companies preparing Phase 2 (up to $1 million) proposals.

**SBIR/STTR Proposal Preparation Workshop**
- **Date:** Oct. 7, 2015
- **Time:** 9 am to 5 pm
- **Where:** The Innovation Hub at UF, 747 SW Second Ave., Gainesville
- **Cost:** $50
- **Register:** [http://reg.conferences.dce.ufl.edu/SSP/1400043726](http://reg.conferences.dce.ufl.edu/SSP/1400043726)

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**For more Information, contact:**
UF Tech Connect® Coordinator Kathy Sohar, ksfl@ufl.edu, 352-846-1840